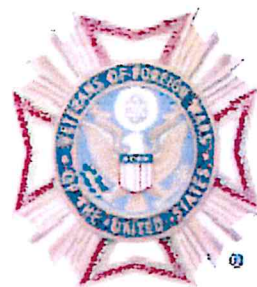


# NJVFW Membership Program 2018-2019

## *Veterans First*

DEPARTMENT  
OF NEW JERSEY



VETERANS OF FOREIGN WARS

NO ONE DOES MORE FOR VETERANS.

## *Veterans Always*

Duane Sarmiento  
State Commander

## **NJ Veterans of Foreign Wars Membership Program 2018-2019**

Comrades, this program is not about getting a “White Hat”. All State Commander honors go to commanders who are leaders in their posts/districts that are having those post/districts do the core requirements of the Veterans of Foreign Wars. Membership is one piece of those requirements.

The increasing of our membership helps our fellow veterans, families and those still serving on active duty. No matter where you live in NJ, a small town or a big city veterans are priority constituents. Whether it be on a post, district, department or national level and you are speaking to elected officials it is good to remind them how many members you are speaking for when talking on veterans issues. The size of membership carries clout.

Our state membership has been decreasing over the last 13 years. We must stop the “bleeding”. There are eligible veterans in this state, we must go to them, they will not come to us. We must show them what the Veterans of Foreign Wars is all about. Our posts lose more membership out the “back door”. We sign up a new member and then we never speak to them again. It is imperative that when we sign up new member, advise them of events at the post. If you have a newsletter, Facebook, Instagram or Twitter be sure that each new member is receiving the information.

### **Membership Director**

The Membership Director will oversee the program and will work with the members of the recruiting and Retention Program members and District Membership designees.

All VFW members are part of the membership team. Every member should be working on membership. If assistance is needed they can contact members of the Recruiting and Retention team to include the membership director.

Membership Director - Chad Kent

Email – [chad\\_kent69@comcast.net](mailto:chad_kent69@comcast.net)

Phone # - 856-979-7927



# **NJ Veterans of Foreign Wars Membership Program 2018-2019**

## **Recruiting and Retention Team**

The members of the Recruiting and Retention team will work with the posts/districts in their respective areas. They will work with the membership director and state commander on events and problems in their area.

North	Central	South
Bill Thomson	Jim Russo	Brian Weiner
Jay Boxwell	Luddy Austin	Bill Sampolski
Jim Wiser	John Elly	Joe Orlando
Sharon Einbinder	Gerry Caldwell	Josh Moline
Jack Kane	George Hambach	Laura Andrews
Fred Gould	Bill Young	Bill Howard

## **Membership Program Monitor**

Joe Rogers	Districts 1, 10 and 21
Bill Thomson	Districts 2, 3 and 4
Carey Pritchett	Districts 5, 8 and 11
Barbara Hagemann	Districts 6 and 12
Chad Kent	Districts 7 and 13
Luddie Austin	District 15, 18 and 19
Brian Wiener	Districts 16 and 17

## **Student Veterans Chairman**

This chairman will work the Recruiting and Retention team to get access to the state universities and colleges. He/She will assist the team in recruiting student veterans.

## **New Jersey VFW Members**

The VFW members of New Jersey are the heart and soul of any program. In membership you are the frontline, you will do the bulk of all recruiting. If any assistance is needed you can contact members or the Recruiting Retention team. Membership will only be successful if we all do our job.

Each District Commander is to appoint a District Membership Chairman. It will be his/her job to be the contact between the NJVFW Membership Chairman and the District. I ask each District Commander to put in a motivated hard charger as their membership chairman.

### **NJVFW MEMBERSHIP PROGRAM**

**Category 1** Post with 75 member or less.

- Any Post that reaches 100% by 10/31/18 shall receive \$300.
- Any Post that reaches 100% by 12/31/18 shall receive \$200.
- The next 40 posts that reach 97% in membership by **March 15, 2019** shall receive \$100.

**Category 2** Post with membership of 76 to 125 members.

- Any Post that reaches 100% by 10/31/18 shall receive \$400.
- Any Post that reaches 100% by 12/31/18 shall receive \$275
- The next 30 posts that reach 96% in membership by **March 15, 2019** shall receive \$150.

**Category 3** Post with membership of 126 to 200 members.

- Any Post that reaches 100% by 10/31/18 shall receive \$500.
- Any Post that reaches 100% by 12/31/18 shall receive \$400
- The next 20 posts that reach 94% in membership by **March 15, 2019** shall receive \$250.

**Category 4** Posts with membership of 201 to 300 members.

- Any Post that reaches 100% by 10/31/18 shall receive \$800.
- Any Post that reaches 100% by 12/31/18 shall receive \$600
- The next 15 posts that reach 93% in membership by **March 15, 2019** shall receive \$450.



**Category 5** Posts with membership of 301 to 400 members.

- Any Post that reaches 100% by 10/31/18 shall receive \$1000.
- Any Post that reaches 100% by 12/31/18 shall receive \$800
- Posts that reach 93% in membership by **March 15, 2019** shall receive \$600.

**Category 6** Posts with membership over 400 members.

- Any Post that reaches 100% by 10/31/18 shall receive \$1500.
- Any Post that reaches 100% by 12/31/18 shall receive \$1000
- Posts that reach 93% in membership by **March 15, 2019** shall receive \$800.

**Post Commanders in Category 1 and 2** – The first post commander with highest percentage in membership by **March 1, 2019** over 102% will receive airfare and hotel accommodations to the VFW National Convention in Orlando Fla July 21-24, 2019.

**Post Commanders in Category 3 and 4** – The first post commander with highest percentage in membership by **March 1, 2019** over 101% will receive airfare and hotel accommodations to the VFW National Convention in Orlando Fla July 21-24, 2019.

**Post Commanders in Category 5 and 6** – The first post commander with highest percentage in membership by **March 1, 2019** over 100% will receive airfare and hotel accommodations to the VFW National Convention in Orlando Fla July 21-24, 2019.

If a post commander is unable to attend the trip to National Convention in Orlando, he/she may designate another person from their post.

When a post attains their membership percentage in their respective category, the assigned District Monitor (see page 4) will contact the Post Commander/Quartermaster to advise them of the award. Only one membership award will be awarded to a post. The only exception to this is if the post wins the trip to National Convention. The District Commander will be advised of all awards.

If feasible, monetary awards to the Post will be awarded to that post by a State Officer, District Monitors or a District Commander.

If after several attempts the District Monitor and subsequently the respective District Commander and NJVFW Dept HQ does not make contact with the respective Post Commander/Quartermaster, the award monies will be held in abeyance.

## **Districts**

**Category A** Districts under 1000 members - 1, 3, 15, 18, 19, 21  
- Any District reaching 100% in membership by 3-1-19 shall receive \$750.00

**Category B** Districts with membership between 1000-2000 – 4, 5, 6, 7, 10, 16, 17  
- Any District reaching 100% in membership by 3-1-19 shall receive \$850.00

**Category C** Districts over 2000 members – 2, 8, 11, 12, 13  
- Any District reaching 100% in membership by 3-1-19 shall receive \$950.00

**First District to 100%** - The commander will receive airfare and hotel accommodations to the VFW National Convention in Orlando Fla July 21-24, 2019. If the Commander is unavailable to attend the award can go to the Sr Vice, Jr Vice or Quartermaster of the district only.

If feasible, monetary awards to the Post will be awarded to that post by a State Officer, District Monitors or a District Commander.

The size of Post/District membership will be determined as of Post/District membership as of June 30, 2018.